

## Financial Dashboard November 2020

Fiscal Year Ending June 30, 2021

	Inc	ome Statement			
	YTD Actual	YTD Budget	Variance	Annual Budget	Amount Remaining
Revenue					
Contributions	20,280	158,927	(138,647)	381,426	361,146
Grants - Federal	300,409	146,588	153,821	397,593	97,184
Grants - State	81,250	81,250	-	195,000	113,750
Contract Income	202,274	101,504	100,770	243,610	41,335
WeLend Loans	909	-	909	-	(909
Program Income	4,259	9,750	(5,491)	23,400	19,141
Membership Fees (Angel Fin)	-	-	-	-	-
Interest Income	2,643	3,622	(980)	8,736	6,094
Investments			-		-
Miscellaneous Income			-		-
Total Revenue	612,024	501,642	110,383	1,249,765	637,741
Expense					
Personnel	333,933	390,963	57,030	892,678	558,744
Professional Services	14,841	-	(14,841)	4,200	(10,641
Occupancy	23,728	23,838	110	57,210	33,482
Office Expense	29,049	11,596	(17,453)	24,446	(4,604
Marketing	983	750	(233)	1,800	817
Programming	20,709	20,327	(382)	32,055	11,346
Tax Sites	32,551	-	(32,551)	190,000	157,449
Travel	-	4,870	4,870	12,700	12,700
Insurance	2,451	2,427	(24)	5,825	3,374
Professional Development	-,	1,063	1,063	4,500	4,500
Amortization & Depreciation	5.925	5,900	(25)	14,160	8,23
Total Expense	464,169	461,733	(2,436)	1,239,574	775,40
Net Income (Loss)	147,855	39,908	107,947	10,192	(137,664

Receivables Outstanding				
Internal Revenue Service	64,583			
DHS	32,500			
IEDA	83,549			
GDMP Grant Admin Invoice	50,000			
SBA	317,656			
Other	317,656 9,576			
Total	557,863			
_	(0)			

Other items		
SBA (WBC) grant year: September 30, 2019 - September 29, 2020		
VITA (IRS) grant year: August 1, 2020 - July 31, 2021		
VITA (DHS) grant year: July 1, 2020 - June 30, 2021		
IEDA (TSB) contract term: August 16, 2018 - June 30, 2021		
*Merchant lease ends February 29, 2030		

Balance Sheet					
l	YTD	2020 FY	Variance		
Assets					
Operating Checking	434,952	1,303,103	(868,150)		
Restricted Funds - Stanley Gift	319,425	100,914	218,511		
Endowment	27,927	25,842	2,085		
Accounts Receivable	557,863	379,356	178,508		
Loans Receivable	37,930	39,297	(1,367)		
Prepaid Expenses	277	1,660	(1,383)		
Prepaid Deposits	-	-	-		
Fixed Assets	67,754	73,679	(5,925)		
Total Assets	1,446,128	1,923,850	(477,722)		
Liabilities					
Accounts Payable	365	63,032	(62,667)		
Payroll Liabilities	14,386	7,955	6,431		
IEDA Loans	-	30,000	(30,000)		
Deferred Income	264,115	22,466	241,649		
Other Liabilities	187,547	968,530	(780,983)		
Total Liabilities	466,412	1,091,983	(625,571)		
Equity	979,716	831,867	147,849		
Total Liabilities & Equity	1,446,128	1,923,850	(477,722)		

	Contributions		
Corporation/Organization:	Anticipated	Received	O/S
Wells Fargo-Grant	100,000		(100,000)
Principal-Grant	30,000		(30,000)
US Bank	52,500	2,500	(50,000)
Banker's Trust	2,500		(2,500)
Regions Bank	2,500		(2,500)
Kreg Tool	25,000		(25,000)
Bank Iowa	250	250	-
Iowa State Bank	1,000		(1,000)
Community Foundation	9,700		(9,700)
Drake University	5,000		(5,000)
AARP	7,400	5,000	(2,400)
Additional Fundraising/Contracts	130,000		(130,000)
Individual	15,576	1,200	(14,376)
			-
			-
			-
			-
Total	381,426	8,950	(372,476)